

Nebulas Solutions Group Launch Delivers New Technologies to Help Business Meet IT Challenges

Nebulas Security becomes division of Nebulas Solutions Group, operating alongside two new divisions: Nebulas Xcelerate and Nebulas Virtualise, specialising in acceleration and virtualisation solutions.

09 April 2008... Nebulas Solutions Group (NSG) launches today: the new Group brings together the IT security, data privacy and compliance expertise of Nebulas Security with two newly formed divisions; Nebulas Xcelerate and Nebulas Virtualise, specialists in acceleration and virtualisation solutions respectively.

Nebulas Solutions Group will now provide the latest virtualisation and acceleration solutions: so helping customers to take full advantage of the cost and efficiency savings that these revolutionary technologies will deliver bring to existing IT infrastructures. As a result, NSG is the UK's first reseller perfectly placed to help organisations meet today's key IT issues of security, performance and efficiency.

Managing director, Nick Garlick, is confident the newly launched Group is ideally placed for rapid expansion. He commented: "I'm very excited about the new opportunities that are opening up for NSG: we're in a very dynamic marketplace at the moment with many new players and technologies emerging. I'm delighted that NSG can now provide these revolutionary solutions which can fundamentally transform our customers' IT infrastructures. As a Group, we're now ideally placed to help businesses drive inefficiencies out of their IT systems and reap the rewards of real cost savings. Given such a vibrant market and the demand we've seen to date, I'm confident that our revenues will grow by around 50% in the coming year."

Nebulas Security's focus will remain security, data privacy and compliance, but its customers will now have access to acceleration and virtualisation expertise from the Group's other divisions. Nebulas Xcelerate will market WAN optimisation and application acceleration solutions which help organisations to move critical data around their networks and over the Internet faster and more effectively. As a result, highly distributed workforces can benefit from far faster access to large files, applications and content-rich websites; even in the most distant locations. Nebulas Xcelerate has partnered with leading technology vendors such as Blue Coat, F5 Networks, Juniper Networks and Akamai, the US managed acceleration service provider.

Nebulas Virtualise has also partnered with key technology vendors such as VM Ware to give customers access to the latest solutions.

-more-

Nebulas Virtualise helps customers to virtualise their physical IT infrastructure and achieve the resulting cost savings. In addition to providing consultancy and analysis around the “green” IT aspects of virtualisation, Nebulas Virtualise will also undertake complete projects to virtualise customers’ entire IT infrastructures including servers, desktops, applications and storage facilities.

Each division will have its own technical specialists, and as a result, the Group has added five people across its sales team and recruited an additional three technical staff to strengthen its expertise in virtualisation. The Group has also recently expanded its headquarters by 2000m² in London, with the addition of a new demonstration area, sales and customer training suite, extended technical labs, stores and office space.

-ends-

For further information

About Nebulas Solutions Group:

Nebulas Solutions Group is a security, acceleration and virtualisation specialist.

Formed in 2001, Nebulas Solutions Group offers sophisticated technology solutions, consultancy and implementation expertise to help organisations address the key business issues of data security, acceleration and availability.

Nebulas Solutions Group comprises three divisions: Nebulas Security is the UK’s leading provider of IT security, data privacy and compliance solutions. Nebulas Xcelerate provides leading WAN optimisation and application acceleration solutions and Nebulas Virtualise offers market leading virtualisation solutions. The Group’s combined expertise ensures that organisations can maximise the performance and security of their infrastructure, as well as reducing operating costs.

Based in London, Nebulas Solutions Group has more than 200 customers worldwide, including many blue chip and FTSE 250 organisations. For further information, go to www.nebulassolutions.com