

Nebulas Solutions Group Hatches Expansion Plans with New Additions to Technology Incubator

NSG adds three new partners; RTO Software, RES Software and Tufin Technologies to its Technology Incubator, strengthening its offering and giving clients access to the latest technologies.

6 October 2008 ... Nebulas Solutions Group (NSG), the security, acceleration and virtualisation specialist has announced that virtualisation experts, RTO Software and RES Software, and Tufin Technologies, the security lifecycle management company, will join its highly successful Technology Incubator programme.

NSG has added the three organisations to the Incubator programme as they offer some of the most advanced technology currently available. Whilst resident in the Incubator, NSG will work with RTO Software to develop and evaluate its virtual desktop infrastructure solution providing faster log-ons, eliminating profile corruption and cutting IT infrastructure costs. Dutch vendor, RES Software's inclusion allows NSG to develop and evaluate its user workspace management solution which provides just-in-time personalisation across multiple devices, operating systems and application delivery mechanisms. Tufin Technologies' expertise in firewall change management and compliance reporting will strengthen NSG's portfolio by providing additional PCI compliance solutions.

Launched in 2007, the Technology Incubator aims to develop and bring new, innovative technology to market. It offers a low-cost yet high return entry to new markets and customers in the UK. Before entering the Incubator, potential partners undergo a feasibility and selection process to ensure that both they and NSG will benefit from inclusion. During the six month programme, the three organisations will collaborate closely with the most appropriate of Nebulas Solutions Group's three divisions (Nebulas Security, Nebulas Virtualise and Nebulas Xcelerate) to achieve realistic goals and assess their potential for future development.

Solutions within the Incubator are introduced to NSG's "early adopter" customers, who evaluate and assess the technologies' suitability for their operations. After the initial period, successful solutions are integrated into NSG's business portfolio where they gain access to the Group's wider customer base and range of services.

RTO Software's Vice President of Sales, David Burke looks forward to working with NSG as part of the programme. He commented: "The Technology Incubator gives us a great opportunity to learn more about the ways we can integrate our offerings into the broader Nebulas portfolio.

It means we can meet potential customers and have the kinds of deep technical discussions often required to help them get most from this technology. We're confident that both organisations will derive major benefits from the relationship".

Ronnie Khan, UK Country Manager of RES Software is also confident that his organisation will benefit from the Incubator programme. He commented: "The Incubator is a very effective way for two organisations to assess each other's skills and technology without the upfront investment which often accompanies full partnership agreements. It allows us to assess how we work together and explore mutually beneficial opportunities. We have access to NSG's expertise and UK customers, whilst they will gain insights into our latest technology; as a result, it should be a very interesting and beneficial process for both of us".

David Aminzade, general manager, Tufin Technologies (UK) commented: "Our two companies' combined expertise in firewall technology will provide a powerful offering for the market place. Tufin Technologies solutions will provide Nebulas customers who have multiple firewall installations with a leading edge technology in ensuring compliance and managing risk and efficiency effectively. I'm confident that with our two companies' expertise will bring real value to our customers".

Since its inception last year, the Technology Incubator has worked with a number of new organisations and leading-edge technologies. These have included Ingrian Networks (now part of SafeNet), the specialists in encrypting critical data in applications and databases who have now joined the wider Nebulas Solutions Group portfolio.

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About Nebulas Solutions Group:

Nebulas Solutions Group is a security, acceleration and virtualisation specialist. Formed in 2001, Nebulas Solutions Group offers sophisticated technology solutions, consultancy and implementation expertise to help organisations address the key business issues of data security, acceleration and availability.

Nebulas Solutions Group comprises three divisions: Nebulas Security is the UK's leading provider of IT security, data privacy and compliance solutions. Nebulas Xcelerate provides leading WAN optimisation and applications acceleration solutions and Nebulas Virtualise offers market leading virtualisation solutions. The Group's combined expertise ensures that organisations can maximise the performance, efficiency and security of their IT infrastructure, as well as reducing operating costs.

Based in London, Nebulas Solutions Group has more than 200 customers worldwide, including many blue chip and FTSE 250 organisations. For further information, go to

www.nebulassolutions.com

About RTO Software:

RTO Software, Inc. is an established provider of application-focused performance monitoring and management tools for any business-critical application in any Windows server environment. RTO helps business executives and IT departments increase the effectiveness, performance and capacity of server-based business applications by providing them with

actionable, easy-to-interpret information that lets them gain efficiencies and pre-empt application performance issues.

RTO applies its expertise to create solutions that improve the effectiveness of crucial applications, so companies can protect financial performance, enable greater business process consistency and facilitate customer satisfaction. As a leader in the rapidly growing area of application performance monitoring, RTO's solutions are used on thousands of servers around the world in a variety of industries, including financial services, manufacturing, healthcare, telecommunications, and government.

About RES Software:

RES Software provides solutions to help organizations manage their Microsoft Windows® environment, whichever way it is delivered to their end users. The benefits of using RES Software solutions include a significant reduction in the complexity and cost of managing Microsoft Windows environments, and increased user and IT staff productivity.

Founded in 1999, RES Software develops products in close cooperation with its customers.

Currently more than 2,500 organizations worldwide have purchased products from RES Software's portfolio of solutions. RES Software strategic partners include Citrix®, IGEL Technology, VMware® and Microsoft®. RES Software solutions are exclusively delivered through a worldwide network of certified partners. For more information please visit:

www.ressoftware.com

About Tufin Technologies

Tufin Technologies is the leading provider of Security Lifecycle Management solutions that enable large organizations to enhance security, ensure business continuity and increase operational efficiency. Tufin's products SecureTrack™ and SecureChange™ Workflow help security operations teams to manage change, minimize risks and dramatically reduce manual, repetitive tasks through automation. With a combination of accuracy and simplicity, Tufin empowers security officers to perform reliable audits and demonstrate compliance with corporate and government standards. Founded in 2003 by leading firewall and business systems experts, Tufin now serves over 215 customers around the world, including leading financial, telecom service providers, transportation, energy and pharmaceutical companies. For more information visit www.tufin.com.